

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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MAR 0 2 2015 ANNUAL AUDITED REPORT **FORM X-17A-5 PART III**

OMB APPROVAL

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8-67741

Information required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

FACING PAGE

REPORT FOR THE PERIOD BEGINNING	i 1/1/14 mm/dd/yy	AND ENDIR		31/14 dd/yy
A. REC	GISTRANT IDEN	TIFICATION		
NAME OF BROKER-DEALER: Strate	gic Marketing Solu	tions Ltd., LLC		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BU	JSINESS: (Do not u	se P.O. Box No.)		FIRM I.D. NO.
410 North Street				PIRM I.D. NO.
	(No. and Stree	et)		
Sausalito	Californi	a	94965	i
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF Patricia Ter Heun	PERSON TO CONT	TACT IN REGARD	TO THIS REPO	
ratricia ter neun			(Are	415-389-8908 a Code – Telephone Number
P. 100	COUNTANT IDE		(a code Telephone Hamber
INDEPENDENT PUBLIC ACCOUNTANT Ernst Wintter & Associates, Certified I (N				
675 Ygnacio Valley Road, Suite A200	Walnut Creek	California	94596	
(Address)	(City)	(State)	(Zip Code)	
CHECK ONE:				
☑ Certified Public Accountant				
☐ Public Accountant				
☐ Accountant not resident in United S	State or any of its pos	ssessions.		
F	OR OFFICIAL I	USE ONLY		

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2).

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

OATH OR AFFIRMATION

I, Patricia Ter Heun, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Strategic Marketing Solutions Ltd., LLC, as of December 31, 2014, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

		Signature
		Signature
	/	MARTIN KONOPASKI COMM. # 2061582 Managing Member MARIN COUNTY MY COMM. Exp. Apr. 15, 2018
_	//	
	Nota	ry Public
This	eport**	contains (check all applicable boxes):
$ \sqrt{} $	(a)	Facing page
	(b)	Statement of Financial Condition.
	(c)	Statement of Income (Loss).
	(d)	Statement of Cash Flows.
Ø	(e)	Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
	(f)	Statement of Changes in Liabilities Subordinated to Claims of Creditors.
	(g)	Computation of Net Capital.
Ø	(h)	Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
☑	(i)	Information Relating to the Possession or control Requirements Under Rule 15c3-3.
V	(j)	A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirement Under Exhibit A of Rule 15c3-3.
	(k)	A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
	(l)	An Oath or Affirmation.
abla	(m)	A copy of the SIPC Supplemental Report.
	(n)	A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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675 Ygnacio Valley Road, Suite A200 Walnut Creek, CA 94596

(925) 933-2626 Fax (925) 944-6333

Report of Independent Registered Public Accounting Firm

To the Member Strategic Marketing Solutions Ltd., LLC

We have audited the accompanying statement of financial condition of Strategic Marketing Solutions Ltd., LLC (the "Company") as of December 31, 2014, and the related statements of income, changes in member's equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial condition of Strategic Marketing Solutions Ltd., LLC as of December 31, 2014, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Schedules I and II have been subjected to audit procedures performed in conjunction with the audit of the Company's financial statements. The supplemental information is the responsibility of the Company's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5 of the Securities Exchange Act of 1934. In our opinion, Schedules I and II are fairly stated, in all material respects, in relation to the financial statements as a whole.

54 With + Associate

Walnut Creek, California

February 26, 2015

Statement of Financial Condition

December 31, 2014

Assets	
Cash and cash equivalents	\$ 20,890
Accounts receivable	194,747
Prepaid expenses	3,021
Total Assets	\$ 218,658
Liabilities and Member's Equity	
Accounts payable and accrued expenses	\$ 9,098
Total Liabilities	9,098
Member's Equity	209,560
Total Liabilities and Member's Equity	\$ 218,658

Statement of Income

For the Year Ended December 31, 2014

Revenue	
Consulting income	\$ 612,472
Reimbursed expenses	339
Interest income	2
Total Revenue	612,813
Expenses	
Professional fees	25,801
Other operating expenses	14,048
Total Expenses	39,849
Net Income	\$ 572,964

Statement of Changes in Member's Equity

For the Year Ended December 31, 2014

December 31, 2013	\$ 29,096
Distributions	(392,500)
Net income	572,964
December 31, 2014	\$ 209,560

Statement of Cash Flows

For the Year Ended December 31, 2014

Cash Flows from Operating Activities	
Net income	\$ 572,964
Adjustments to reconcile net income to net cash provided by operating activities:	
(Increase) decrease in:	
Accounts receivable	(182,447)
Prepaid expenses	637
Increase (decrease) in:	
Accounts payable and accrued expenses	2,408
Deferred revenue	(10,000)
Net Cash Provided by Operating Activities	383,562
Cash Flows from Financing Activities	
Distributions	(392,500)
Net Cash Used in Financing Activities	(392,500)
Net Decrease in Cash and Cash Equivalents	(8,938)
Cash and cash equivalents at beginning of year	29,828
Cash and Cash Equivalents at End of Year	\$ 20,890

Notes to the Financial Statements

December 31, 2014

1. Organization

Strategic Marketing Solutions Ltd., LLC (the "Company") was organized as a California limited liability company in September 2007 and was accepted as a member of the Financial Industry Regulatory Authority on January 23, 2008. The Company is a full service marketing consulting firm specializing in raising capital for private equity fund managers from institutional investors.

2. Significant Accounting Policies

Cash and Cash Equivalents

The Company considers all demand deposits held in banks and certain highly liquid investments with original maturities of three months or less, other than those held for sale in the ordinary course of business, to be cash equivalents.

Accounts Receivable

The Company considers accounts receivable to be fully collectible, and accordingly, no allowance for doubtful accounts has been provided. If amounts become uncollectible, they will be charged to operations when that determination is made. As of December 31, 2014, there is a receivable balance that will be settled in a foreign currency. No gain or loss resulted in 2014

Revenue Recognition - Consulting Income

Revenue is recognized when earned either by a consulting contract or the success of a predetermined specified event and the income is reasonably determinable.

Use of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and may have an impact on future periods.

Fair Value of Financial Instruments

Unless otherwise indicated, the fair values of all reported assets and liabilities that represent financial instruments (none of which are held for trading purposes) approximate the carrying values of such amounts.

Income Taxes

The Company, a limited liability company, is taxed as a division of its sole member under the Internal Revenue Code and a similar state statute. In lieu of income taxes, the Company passes 100% of its taxable income and expenses to its sole member. Therefore, no provision or liability for federal or state income taxes is included in these financial statements. The Company is however, subject to the annual California LLC tax of \$800 and a California LLC fee based on gross revenue. The Company is no longer subject to examinations by major tax jurisdictions for years before 2010.

3. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission's uniform net capital rule (Rule 15c3-1) which requires the Company to maintain a minimum net capital equal to or greater than \$5,000 and a ratio of aggregate indebtedness to net capital not exceeding 15 to 1, both as defined. At December 31, 2014, the Company's net capital was \$11,454 which exceeded the requirement by \$6,454.

Notes to the Financial Statements

December 31, 2014

4. Risk Concentration

Due to the nature of the capital raising and consulting business, the Company's revenue during the period was primarily the result of a few transactions. 91% of the revenue was generated from three customers and 97% of receivables were due from two customers.

At various times of the year the Company's cash balances may exceed the FDIC insured limit.

5. Related Party Transactions

Strategic Marketing Solutions, LLC (SMS) is a company under common ownership. SMS provides office space and pays most overhead expenses for the Company. The Company's results of operations and financial position could differ significantly from those that would have been obtained if the entities were autonomous.

6. Subsequent Events

The Company has evaluated subsequent events through February 26, 2015, the date which the financial statements were issued.



Strategic Marketing Solutions Ltd., LLC Schedule I

Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

As of December 31, 2014

Net Capital	
Total member's equity	\$ 209,560
Less: Non-allowable assets	
Accounts receivable	194,747
Prepaid expenses	 3,021
Total non-allowable assets	197,768
Net capital before haircuts	11,792
Less: haircuts on securities	 338
Net Capital	\$ 11,454
Net minimum capital requirement of 6 2/3% of aggregate	
indebtedness of \$9,098 or \$5,000, whichever is greater	 5,000
Excess Net Capital	\$ 6,454
Reconciliation with Company's Net Capital Computation	
(Included in Part II of Form X-17 A-5 as of December 31, 2014	
Net capital, as reported in Company's	
Part II of Form X-17A-5 as of December 31, 2014	\$ 11,454
Increase in members equity	(30,814)
Increase in non-allowable accounts receivable	 30,814
Net Capital per above calculation	\$ 11,454

Strategic Marketing Solutions LTD., LLC Schedule II

Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission

For the Year Ended December 31, 2014

An exemption from Rule 15c3-3 is claimed, based upon section (k)(2)(i). All customer transactions are processed in accordance with Rule 15c3-1(a)(2).

Information Relating to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commissions

For the Year Ended December 31, 2014

An exemption from Rule 15c3-3 is claimed, based upon section (k)(2)(i).

675 Ygnacio Valley Road, Suite A200 Walnut Creek, CA 94596 (925) 933-2626 Fax (925) 944-6333

Review Report of Independent Registered Public Accounting Firm

To the Member Strategic Marketing Solutions Ltd., LLC

We have reviewed management's statements, included in the accompanying SEA 15c3-3 Exemption Report, in which (1) Strategic Marketing Solutions Ltd., LLC (the "Company") identified the following provisions of 17 C.F.R. §15c3-3(k) under which the Company claimed an exemption from 17 C.F.R. §240.15c3-3: (k)(2)(i) (the "exemption provisions") and (2) the Company stated that Strategic Marketing Solutions Ltd., LLC met the identified exemption provisions for the year ended December 31, 2014 without exception. The Company's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about the Company's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Ef With - Associate

Walnut Creek, California

February 26, 2015



STRATEGIC MARKETING SOLUTIONS

February 23rd, 2015

SEA 15c3-3 Exemption Report

- l, Patricia Ter Heun, President of Strategic Marketing Solutions LTD., LLC represent the following:
 - 1. The Company claims the k(2)(i) exemption to SEA §240.15c3-3;
 - 2. The Company met the identified exemption provisions in SEA §240.15c3-3(k) throughout the most recent fiscal year as of December 31, 2014 without exception; and
 - 3. There were no exceptions during the most recent fiscal year in meeting the identified exemption provisions in SEA §240.15c3-3(k).

Respectfully submitted,

Patricia Ter-Heun

Managing Member/Owner

Strategic Marketing Solutions Phone 415-389-8908

410 North Street, Sausalito, CA 94965 Phone 415-389-8908

Securities offered though Strategic Marketing Solutions LTD., LLC, Member FINRA/SIPC

675 Ygnacio Valley Road, Suite A200 Walnut Creek, CA 94596 (925) 933-2626 Fax (925) 944-6333

Independent Accountant's Agreed-Upon Procedures Report on Schedule of Assessment and Payments (Form SIPC-7)

To the Member Strategic Marketing Solutions Ltd., LLC

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2014, which were agreed to by Strategic Marketing Solutions Ltd., LLC (the "Company"), and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating the Company's compliance with the applicable instructions of Form SIPC-7. The Company's management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries, noting no differences;
- 2) Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2014, as applicable, with the amounts reported in Form SIPC-7 for the year ended December 31, 2014, noting an understatement in revenue on Form SIPC-7 of \$24,033;
- 3) Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting an overstatement of deduction on Form SIPC-7 of \$6,783;
- 4) Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences; and
- 5) Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed, noting no differences (if applicable).

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

SANTH + Associate

Walnut Creek, California

February 26, 2015

(33-REV 7/10)

(33-REV 7/10)

SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185

그 아이들 이 사람들은 학생들이 가는 그리는 그들이 생물로 사람들은 생각하다. 🛶 이상의 그는 생각을 하려면서 생각했다.

General Assessment Reconciliation

For the fiscal year ended $\frac{12/31/2014}{12/31/2019}$ (Read carefully the instructions in your Working Copy before completing this Form)

TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

Name of Member, address, Designated Examining purposes of the audit requirement of SEC Rule 17a-	Authority, 1934 Act registrati 5:	on no. and month in which fiscal year ends for
Strategic Marketing Solutions LTI 410 North Street Sausalito, CA 94965-2419	D., LLC	Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.
<u> </u>		Name and telephone number of person to contact respecting this form.
<u> </u>		
2. A. General Assessment (item 2e from page 2)		_{\$} 1454
B. Less payment made with SIPC-6 filed (exclude . 7/22/14	interest)	(_556
Date Paid		
C. Less prior overpayment applied		(
D. Assessment balance due or (overpayment)		
E. Interest computed on late payment (see instru	rction E) for days at 209	% per annum
F. Total assessment balance and interest due (o		
G. PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)	\$	
H. Overpayment carried forward	\$(1
3. Subsidiaries (S) and predecessors (P) included in	this form (give name and 193	4 Act registration number):
The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct		keting Solutions LTD., LLC
and complete.	(Nam	e of Corposation, Partnership or other organization)
Dated the 19th day of January 20.15		(Authorized Signature)
, , , , , , , , , , , , , , , , , , , ,	Managing Member	
This form and the assessment payment is due 60 to for a period of not less than 6 years, the latest 2 y	days after the end of the fisc years in an easily accessible	_
Dates: Postmarked Received Calculations	Reviewed	
Calculations	Documentation"	Farmand O
Exceptions:		Forward Copy
Disposition of exceptions:		

DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

/ENU	JE2
	Amounts for the fiscal period beginning 11112014 and ending 1213112014
	Eliminate cents
	\$ 588,780
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ng net	
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tment	
	<u>,</u>
:	
	7122
	CO4 OFO

Item No.	Eliminate cents § 588,780
2a. Total revenue (FOCUS Line 12/Part (IA Line 9, Code 4030)	<u> </u>
2b. Additions: (1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.	-
(2) Net loss from principal transactions in securities in trading accounts.	
(3) Net loss from principal transactions in commodities in trading accounts.	
(4) Interest and dividend expense deducted in determining item 2a.	
(5) Net loss from management of or participation in the underwriting or distribution of securities.	
(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.	
(7) Net loss from securities in investment accounts.	, and any any angular state of the state of
Total additions	
2b. Deductions: (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.	
(2) Revenues from commodity transactions.	
(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.	
(4) Reimbursements for postage in connection with proxy solicitation.	
(5) Net gain from securities in investment accounts.	
(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.	
(7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).	**************************************
(8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C);	
Interest and reimbursed expenses	7122
(Deductions in excess of \$100,000 require documentation)	
(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13. Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income. (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).	
•	
Enter the greater of line (i) or (ii)	581,658
Total deductions	OO 1,000
2d. SIPC Net Operating Revenues	1454
2e. General Assessment @ .0025	\$ 1454
	(to page 1, line 2.A.)